

## Media Sales Consultant

Australian Community Media • Springwood NSW 2777



Base pay  
\$0 - \$0



Work type  
Full time



Contract type  
Not provided

### Job details

 Date posted  
**02 Jun 2022**

 Expired On  
**01 Jul 2022**

 Category  
**Admin & Office Support**

 Occupation  
**Sales Administrator**

 Base pay  
**\$0 - \$0**

 Work type  
**Full time**

 Job mode  
**Permanent**

### Full job description

#### About us

The Blue Mountains Gazette delivers the latest news from The Blue Mountains NSW including sport, weather, entertainment and lifestyle. It has a loyal readership, created by its consciousness of its role in the community - that of an informer, watchdog and entertainer.

As part of the leading regional media company - Australia Community Media, we have been providing multi-media advertising solutions to the local business landscape across print, online, mobile and search platforms.

#### About the role

We are looking for our next Sales Superstar!

A fantastic permanent full-time opportunity is now available to join us as a Media Sales Consultant based in the Blue Mountains.

This role is responsible for the delivery of advertising revenue across a portfolio of products and will be responsible for building relationships with the community and advertisers, in a proactive capacity.

#### What will your day look like?

- Achieve and exceed sales print and digital revenue targets for the Blue Mountains Gazette.
- You will love to call our customers and assist them with getting the best possible results from their advertising campaigns.
- You will be actively involved in community engagement & customer relationship development
- You will identify new revenue-generating opportunities.
- You will work as part of a larger team across the NSW Western area assisting with features and other duties as required.

**We would like you to have:**

- An outstanding telephone manner.
- Drive to achieve sales targets with a "customer first" approach.
- Ideally, a sales or retail background where you have provided outstanding customer service.
- The ability to work autonomously as well as part of a larger team.
- A well-organised focus on the delivery of high standards for our customers.
- Good knowledge of the local area.

In return, we offer the chance for you to work with a talented team, in a dynamic working environment where you'll have the opportunity to grow your skills and your career with an industry leader.

### **Our belief**

Australian Community Media have been bringing news to our rural and regional communities for more than 150 years, as our business continues to evolve, by introducing new technologies and doing things differently, we can make our newspapers and websites even better than they have ever been.

### **Benefits**

- Competitive remuneration and benefits.
- Attractive commission.
- Career development and progression opportunities.
- A friendly and flexible work environment.

### **Apply**

We embrace all aspects of diversity & inclusion and are committed to creating a workplace, which reflects the incredibly diverse customers, audiences and communities we serve.

If you thrive by working collaboratively and want to actively participate in developing a strong team culture, which enables ACM to build a modern, stronger rural and regional media network then please connect with us today!

### **Disclaimer**

Applications will only be considered from candidates with the right to work in Australia. We do not accept unsolicited agency resumes. We are not responsible for any fees related to unsolicited resumes.