

## National Sales Manager - Cosmetics

Michael Page • Inner West Sydney NSW



Base pay

\$90,000 - \$120,000



Work type

Full time



Contract type

Not provided

### Job details



Date posted

04 Feb 2022



Expired On

22 Jul 2022



Category

Sales



Occupation

Sales Director & Leadership



Base pay

\$90,000 - \$120,000



Work type

Full time



Job mode

Permanent



Industry

HUMAN RESOURCE



Sector

### Full job description

- Australia's fastest growing on-trend beauty brand
- Exciting growth and opportunity

#### About Our Client

My client have been operating in the Cosmetics world for 20 years, and from the very beginning they have been known and loved for their natural skin care products, and award-winning self-tanning solutions. They are currently Australia's fastest growing beauty brand, and have a fantastic opportunity to grow their team. They are proudly a cruelty-free and a PETA-certified cosmetics company.

#### Job Description

- Proven capability within sales, marketing new business development and driving sales. Minimum 5 year's experience
- Establish networks within the cosmetics/skincare and Beauty market
- Implement the retail strategy working hand-in-hand with the retail and marketing team to ensure the proper implementation of retail materials (POS, retail marketing plans etc)

#### The Successful Applicant

- Extensive B2B sales experience within a Retail (Grocery, Pharmacy & DDS) environment, with an established network essential
- Thorough understanding of back-ground systems & programs associated with Australian Grocery & DDS companies
- Managerial experience essential, with proven experience in leading a team a must

#### What's on Offer

- Fun and collaborative work environment, and a newly renovated work space

- Attractive remuneration and commission structure
- Product allowance